energy livingscapes

Value . Fortune . Pride

CHANNEL PARTNERS

Standard Terms Booklet

The standing arrangement between Energy Livingscapes and the property consultants, marketing partners, local representatives and NRI facilitators who introduce buyers to our homes.

Energy Livingscapes Pvt. Ltd.
Madurai, Tamil Nadu, India

November 2026

01 — THE ARRANGEMENT

One standard, applied to everyone

A buyer who walks in through a partner should be treated exactly as a buyer who walks in off the road. That is the whole arrangement: we look after the customer properly, and we look after the partner who introduced them just as properly.

This booklet sets out the conditions we hold ourselves and our partners to. It is a standing statement of practice, not a contract: the commercial terms of a partnership are settled partner by partner and confirmed in writing before any customer is introduced.

02 — WHO WE WORK WITH

Four kinds of partner

01 **Property consultants**

Registered brokers and consultants who advise buyers on where and what to buy.

02 **Marketing partners**

Agencies and individuals who introduce projects to their own networks.

03 **Local representatives**

Trusted names in neighbourhoods we build in, and in the towns our buyers come from.

04 **NRI facilitators**

Representatives and families assisting overseas customers who cannot visit in person.

03 — WHAT WE PUT IN WRITING

What you get from us

01 **A complete project dossier**

Drawings, layouts, area statements, specifications, approvals and current availability — the same information our own sales team works from.

02 **Priority site visits**

Your customers are hosted on a scheduled visit, with a walkthrough of the site, the sample home and the neighbourhood.

03 Support at booking

Documentation, payment schedule and registration handled with your customer present, so nothing is left unclear.

04 Timely settlement

Commissions are processed against the agreed schedule once the customer's payment has been received.

04 — WHAT WE ASK OF YOU

Four conditions of working together

01 Registration where applicable

Partners registered under the Tamil Nadu Real Estate (Regulation and Development) Act requirements that apply to their role.

02 Honest representation

Prices, areas, timelines and approvals quoted exactly as issued by us — no invented discounts, no promises we have not made.

03 Written records

Customer introductions, visits and bookings recorded in writing, so credit and responsibility are never in dispute.

04 One point of contact

A named partner representative per customer, so the customer is never passed between sources.

05 — HOW IT RUNS

Five steps to settlement

01 Empanelment

Share your firm's details, registration and the areas you work in. We verify and record you as a partner.

02 Briefing

You receive the project dossier, price list and current availability, and are walked through a live site.

03 Introduction

You introduce a customer in writing. We register the introduction and confirm the credit for it.

04 Visit & booking

The customer visits, is shown the site and the paperwork, and books on the published terms.

05 Settlement

Once the customer's payment is received, the agreed payout is processed and reported to you.

06 — COMMERCIAL TERMS

What is settled in writing, partner by partner

Commission rates, payment timelines and exclusivity

These are settled partner by partner and confirmed in writing before any customer is introduced. They are not published in this booklet.

TO BE CONFIRMED BY MANAGEMENT

01 No fee to the customer

We do not charge customers any fee for an introduction made by a partner. A buyer pays the published price for the home.

02 Nothing quoted from memory

Prices, areas, timelines and approvals are quoted only from the dossier and price list issued to you, and re-confirmed before a customer relies on them.

03 Credit follows the written introduction

An introduction is credited to you only when it has been recorded in writing and acknowledged by us before the customer's visit or booking.

04 Changes in writing

Any change to rates, timelines or exclusivity takes effect only when issued to you in writing by Energy Livingscapes.

07 — BEFORE YOU INTRODUCE A CUSTOMER

Partner checklist

01 Your firm on file

Details, registration and the areas you work in recorded with us as an empanelled partner.

02 The introduction in writing

The customer introduced to us in writing, and acknowledged by us, before their visit or booking.

03 Quoted from the dossier

Prices, areas, timelines and approvals taken only from the dossier and price list issued to you.

04 One named representative

A single partner contact for that customer, from first introduction through to settlement.

05 Booking walked through

Documentation, payment schedule and registration gone through with the customer present.

To be registered as a partner

Send your firm's details, registration and the areas you work in. We verify and record you as a partner, then issue the dossier and the written terms.

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This booklet states the standing arrangement with channel partners as at November 2026. It is not an agreement, an offer, or a commitment of commission, and it does not vary any project's registered or published terms. Where anything here differs from a written partner agreement or a project's registered details, that document governs.